

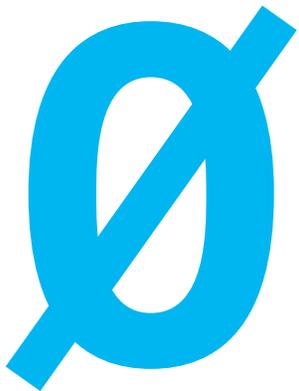


EQUIUMGROUP

# Gateway Shawnessy MANAGEMENT REPORT

2023

## INSURANCE CLAIMS



no insurance claims since Equium Group's management tenure. The prior 5-year claims history was 1.2M prior to Equium Group

## INSURANCE SAVINGS FROM EQUIUM TENDER

**23.8%**  
or  
**\$66,357**



in savings versus the budgeted 2022-2023 insurance costs inclusive of deductibles and claims

## MANAGEMENT FEES

**↓ 11.2%**

less than the prior management company saving the corporation over 24 months the sum of



**\$23,795**

## CONDOMINIUM FEES

below inflation for

**2 consecutive years**



## WASTE REMOVAL TENDER

**28.68%**

in annual savings from Equium's portfolio tender

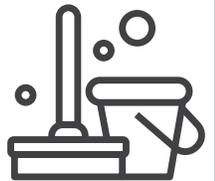


## JANITORIAL SERVICES

onsite service hours

increasing to 6 days of coverage per week, while saving the corporation

**↑ 8%** **\$4,264**



## CONTROLLABLE EXPENSES

below inflation for

**2 consecutive years**



## OPERATIONAL ENHANCEMENTS

HVAC tender annualized savings

**\$13,600**

